



**Entrevestor's
Atlantic Canadian
Startup Data**

Sponsored by:



MCINNES
COOPER



BY THE NUMBERS

FRESH DATA PRESENTED AT THE 2017 BIG DATA CONGRESS

In partnership with:

BDC2017

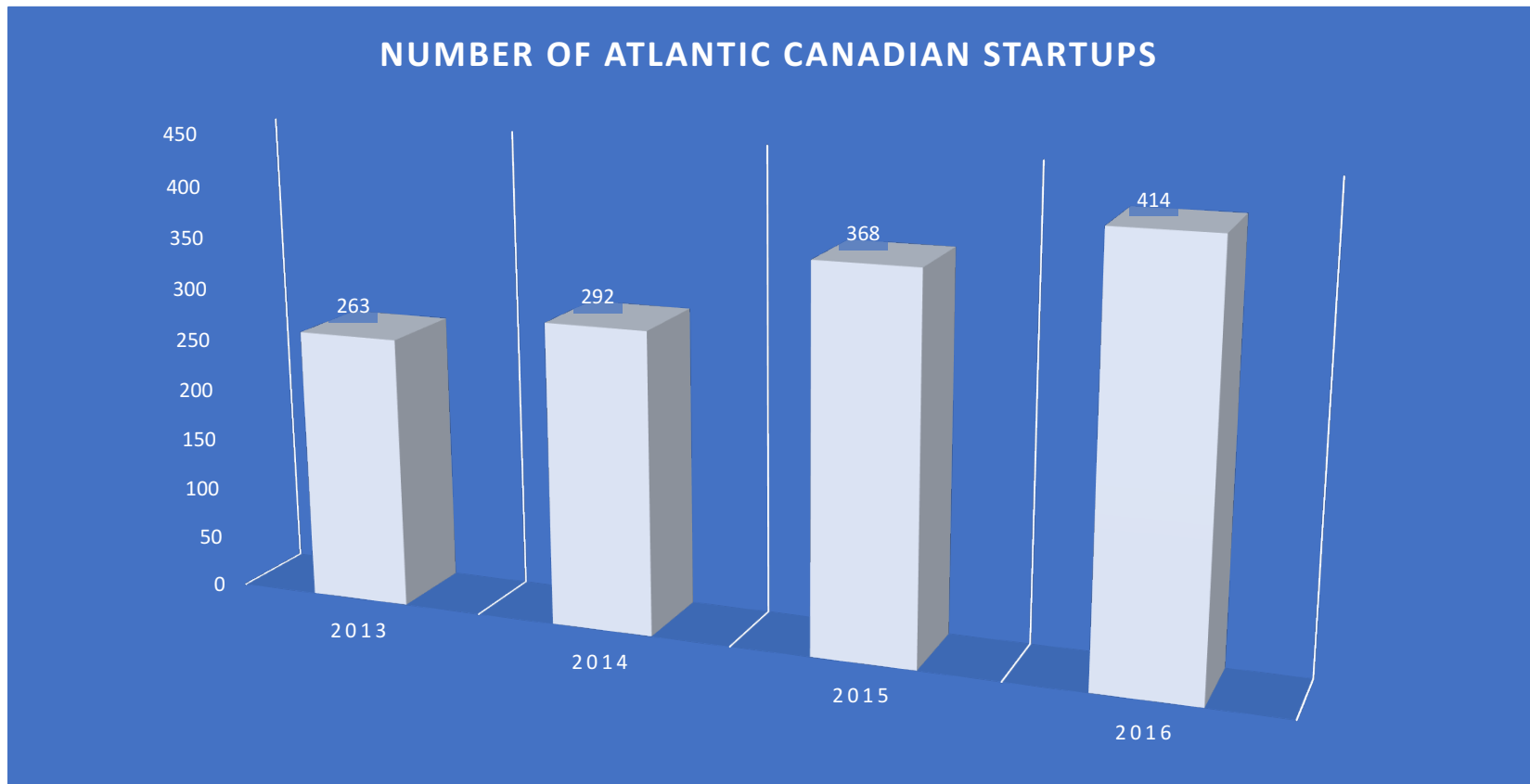
charcoal



BY THE NUMBERS

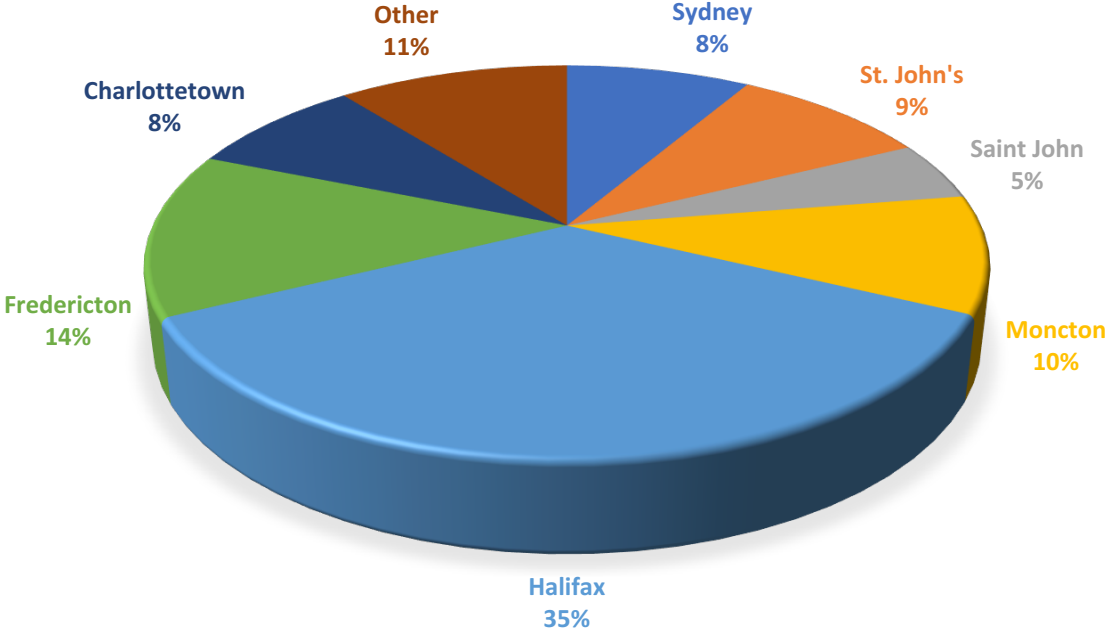
FRESH DATA PRESENTED AT THE 2017 BIG DATA CONGRESS

We Continue To Add Startups

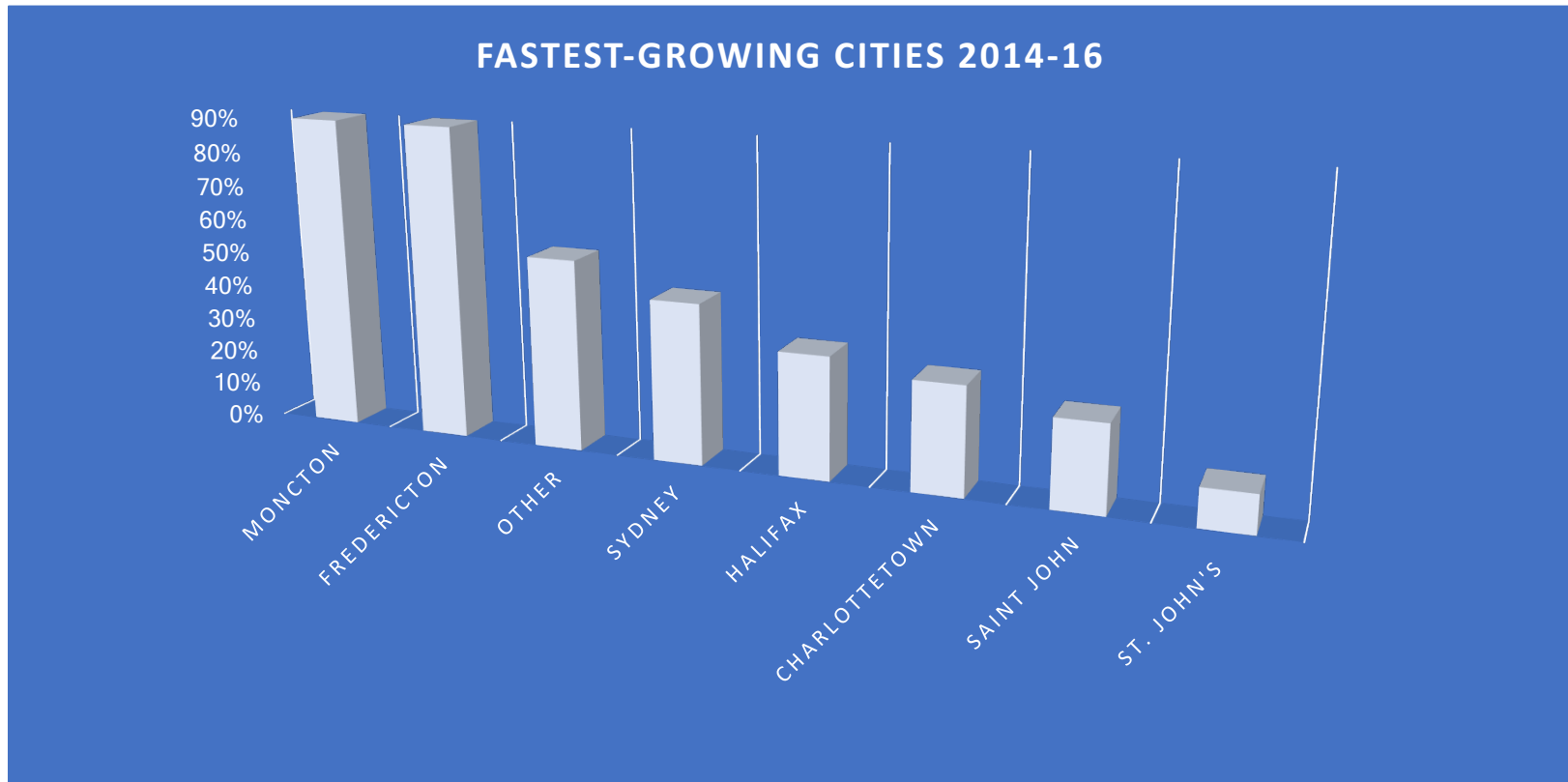


An Urban Phenomenon

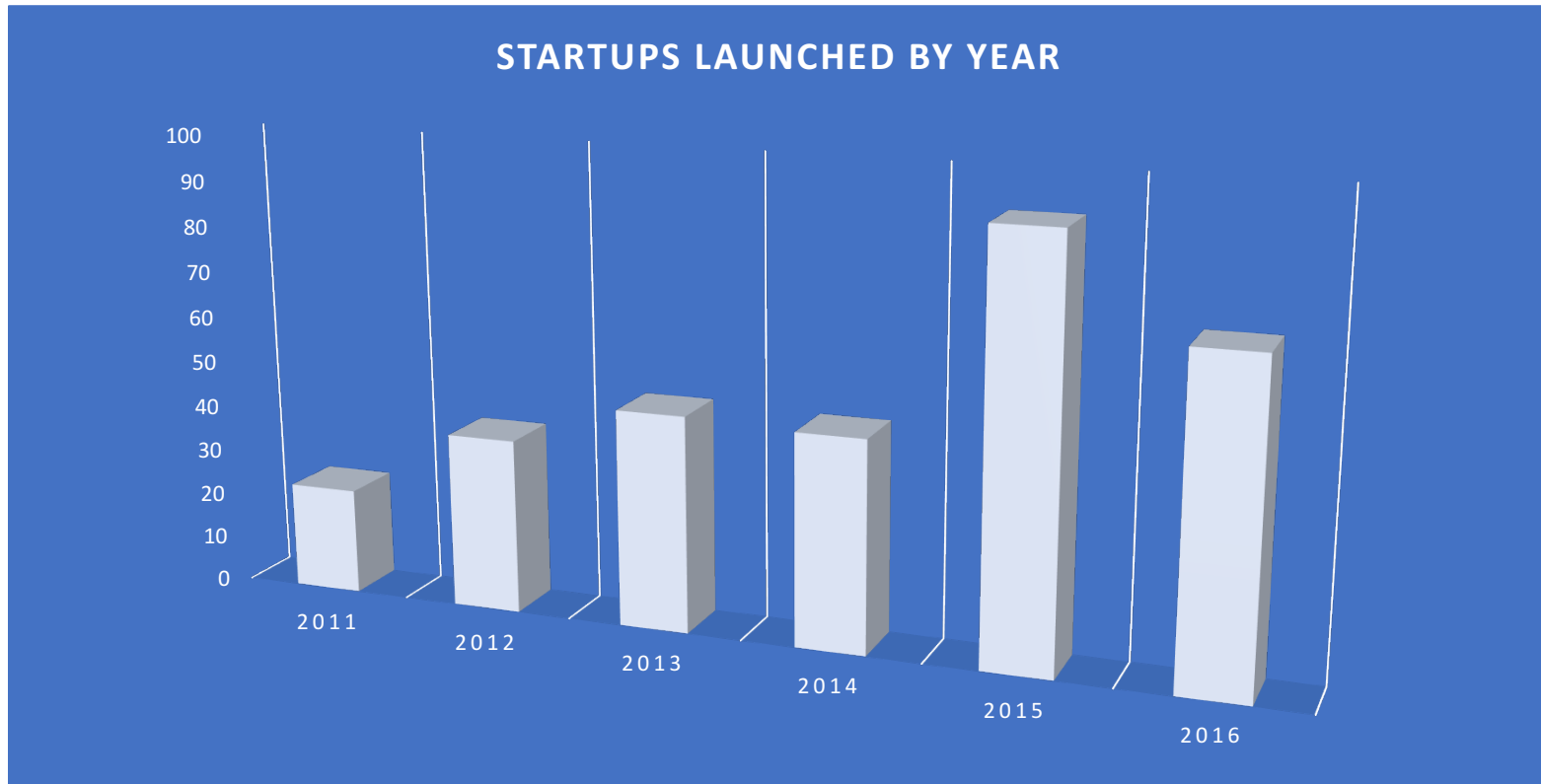
STARTUPS BY CITY



Who's Adding the Most Startups?

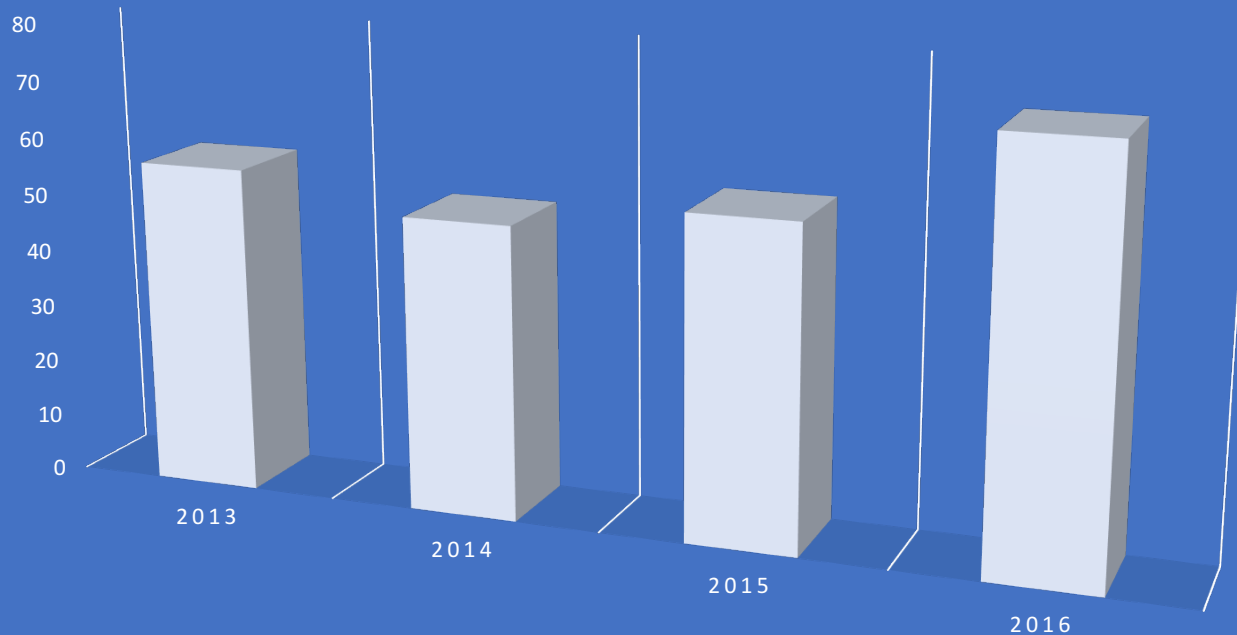


A Spike of New Companies in 2015.



\$73.3M In Equity Funding in 2016

ADJUSTED INVESTMENT TOTALS 2013-2016 (\$M)



BY THE NUMBERS

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Major Funding Deals in 2016

Company	Raised	Investors
Resson	\$14M	Monsanto, McCain, Build, Rho, NBIF, BDC, East Valley.
Kinduct	\$11M	Intel Capital, CFFI Ventures, Elysian Park.
TruLeaf	\$8.5M	Mike Durland, angels.
Sequence	\$3.9M	Data Collective, Killick, Venture NL/Pelorus, Etc.
Icejam	\$3M	Build Ventures.
Appili	\$2.2M	Innovacorp, angels.
Dash Hudson	\$2M+	Build Ventures, Innovacorp.
Liferaft	\$2M+	Strategic and angels.



The Biggest Exits Since 2011

Target	Buyer	Date	Price
Q1 Labs	IBM	Oct. '11	>\$600M*
ONC	Royal DSM	May '12	\$540M
Radian6	Salesforce	Mar. '11	\$326M
STI	QuintilesIMS	Feb. '17	>\$200M*
BioVectra	Questor	Jan. '13	\$100M
GoInstant	Salesforce	July '12	>US\$70M*
Compilr	Lynda	April '14	>\$20M
Analyze Re	Verisk	Oct. '16	\$15M-\$20M*
Brovada	Towers	Sept. '15	US\$15.4M
*Reported			

We Need More and Bigger Exits

ESTIMATED EXIT VALUES BY YEAR (\$M)

